

# DATALOGIC GROUP PRESENTATION

2023



# **GROUP OVERVIEW ODATALOGIC**

### **Datalogic at a Glance**

Global technology leader in the data capture and industrial automation, in the Retail, Manufacturing, Transportation & Logistics, and Healthcare industries.

Founded in 1972, listed on the Italian Stock Exchange since 2001.









Retail

**Manufacturing** 

**Transportation & Logistics** 

Healthcare



A portfolio of about 1,200 patents and patent applications





3,000+ Employees in 29 countries: 16,3% Americas, 58,8% EMEAI, 24,9% APAC



450+ Engineers in 8 R&D centers and 3 DL Labs in Italy, USA, Vietnam, and China





11 Manufacturing & Repair sites in: USA, Hungary, Slovakia, Italy, China, Vietnam, and Australia



### Datalogic, a leading group







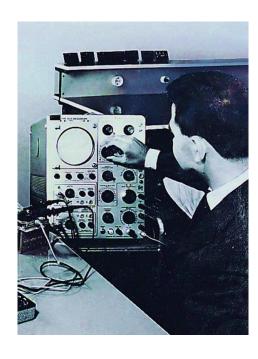
- Worldwide leadership in barcode reading for Manufacturing, T&L and Retail applications
- Well-established brand with solid global customer base including Fortune 500 Companies
- Dedicated focus on Smart Sensors and Safety for Automated Manufacturing

- Focus on core identification/barcode reading technology while investing in the new frontier of Artificial Intelligence, Machine Vision and Deep Learning
- Sound investments to enhance Product offer with easy-to- integrate solutions

- M&A in key segments to expand market share and boost technology
- Solid profitability and cash generation



# **50+ Years of Expansion**



#### **FOUNDATION**

Established in Bologna

#### **LISTING**

 Listed on the STAR segment of the Italian Stock Exchange

#### **INNOVATION**

 Acquisition of Multiware Photonics SA
 Partnership with

**CAEN RFID Srl** 

**EXPANSION** 

 Acquisition of M.D. Micro Detectors SpA

1972

1997-1998

2001

2002-2011

2012-2015

2017-2020

2021

2022

#### **EXPANSION**

- Escort Memory Systems Inc.
- IDWare mobile Computing & Communications

#### **EXPANSION**

- Minec AB
- Laservall SpA
- Informatics Inc.
- PSC Inc.
- Datasensor SpA
- Evolution Robotic Retail Inc.
- Accu-Sort System Inc.
- PPT Vision Inc.

#### **EXPANSION**

- Set up new One Datalogic
- Acquisition of SOREDI Touch Systems GmbH

#### **ANNIVERSARY**

• 50th Years of innovation

#### **EXPANSION**

 Acquisition of Pekat Vision

#### **Innovation Milestones**

Model A

The world's first commercial barcode scanner

The first automatic barcode reading station in an airport (Milan, Italy)



Magellan The world's first 360° scanner/scale



M10 First linear CCD camera for high-speed logistics applications



Introduced the world's first 6-sided camera tunnel

1999

1974

1974

1984

1989

1994

1995

1997

1998

M10



The first stationary device



**DL60** Design of the first handheld linear imager



TLμ First contrast sensor with Mark/Background and LED emission automatic setting

PowerScan/Dragon First generation of ruggedized handhelds

Introduced Datalogic's first 2D imager becoming the only supplier with all three ID technologies

2000

**Gryphon** 

World's first high performance linear imager with Green Spot technology



2003

Falcon 5500 First integrated UHF RFID mobile computer



2006

Joya First Self Shopping Windows device



2010

Magellan 3200VSi World's first singleplane area imager

2010



2011

Magellan 9800i The world's first grocery checkout barcode scanner driven completely by high performance digital imaging

2013



2000

Magellan 9500 World's first scanner to scan and deactivate (EAS) in one motion



2004

Memor First pocketable industrial mobile computer

2008 **Gryphon HC** 

Disinfectant-ready enclosures with anti-microbial protection for use in Healthcare



STS400 Introduced Datalogic's first turnkey solution for tires sorting applications



Datalogic revolutionizes T&L markets with DM3610 dimensioner

2014



Datalogic announces the AV7000 and presents the Matrix 120, the smallest ultra compact industrial 2D imager

PowerScan 9100

The innovative laser-like green scanning line implements the definition of a laser and the benefits of a linear imager scanner

2017



**Smart-VS** The only sensor combining the power of machine learning and the ease of photoelectric devices

2020



2020

AV900

Top performance imager with 9MP sensor at the lowest system cost

2020



PS9600

**Everlasting handheld** industrial scanners for 1D/2D barcode reading with top flexibility

2014

Jade X7 In-motion dimensioning system providing length, width and height of cuboidal and irregular objects



2016

Joya Touch

The industry's first wireless charging technology

2016



**Laser Sentinel** 

2017

The flexible solution for safe area protection, for static and dynamic applications



Memor 20

The biggest PDA display in the most ergonomic factor



**WebSentinel Plus** Collect-monitoranalyze to keep top

2021

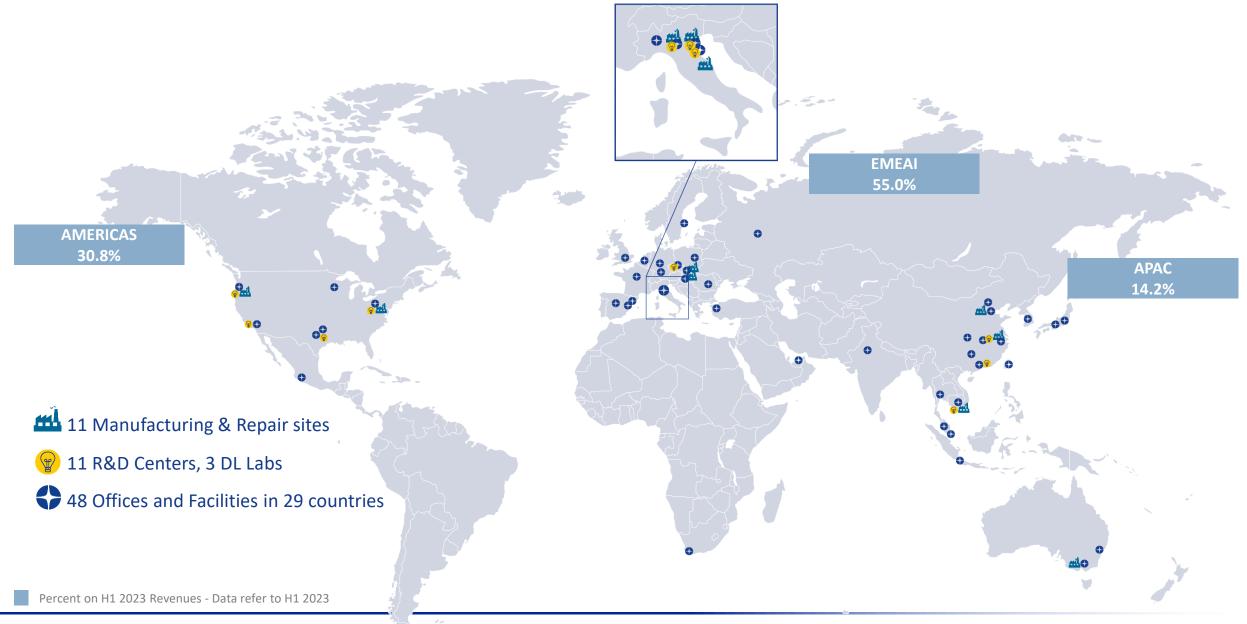
performances



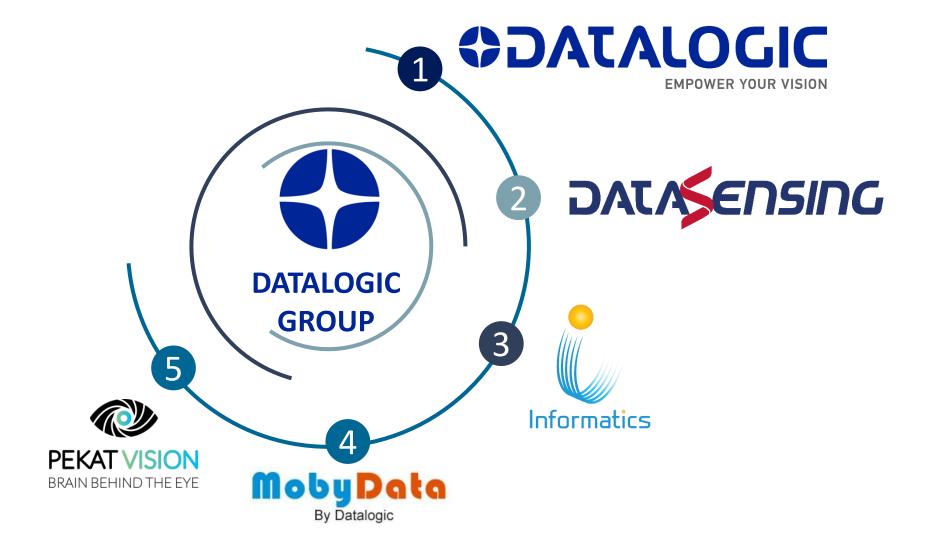
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# **Datalogic Group footprint – Offices and Facilities**

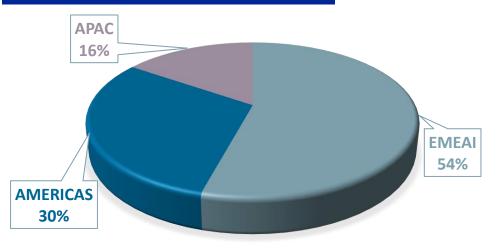


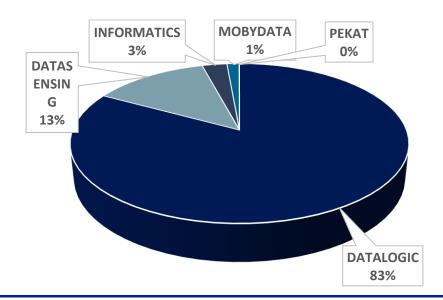
#### **Group structure**



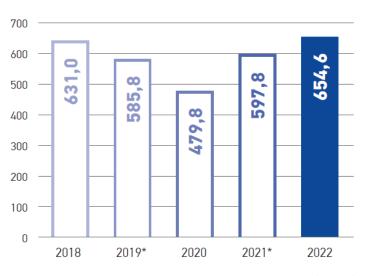
#### **2022 Revenues**

#### 2022 REVENUES: € 654,6 M





#### REVENUES M EUROS



\*restated



RETAIL **37,1%** 



MANUFACTURING 29%



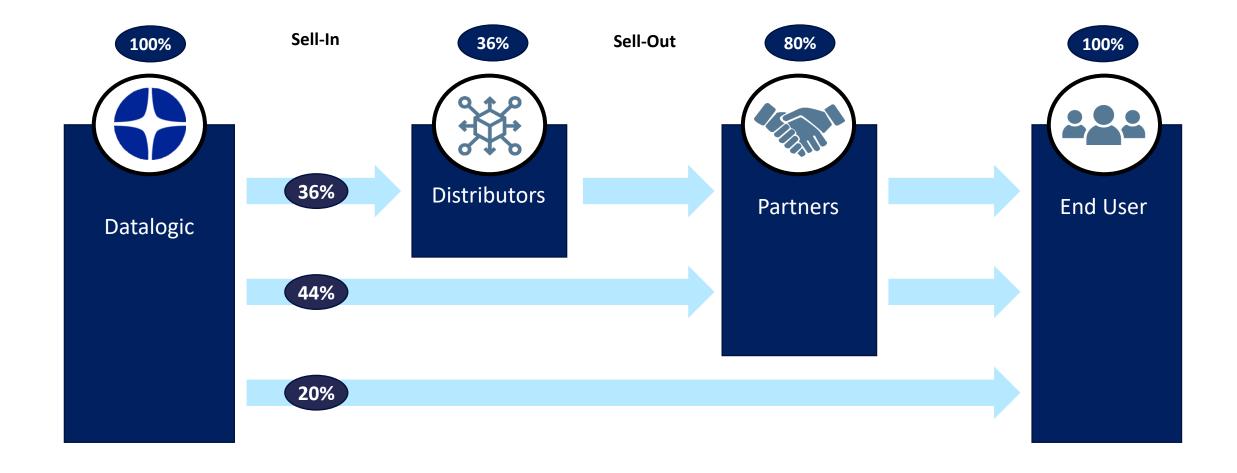
T&L **14,3**%



HEALTHCARE **2,7%** 

**STATALOGIC** 

# **Datalogic Go-To-Market model**



# **Sustainability**

SDGs are the 17 Sustainable Development Goals (SDGs) with the aim to improve health and education, reduce inequality, and spur economic growth – all while tackling climate change and working to preserve our oceans and forests.



Datalogic guarantees workers and suppliers compliance with the highest standards of safety and protection of people's health and well-being.
Datalogic has also

developed devices

equipped with

antimicrobial

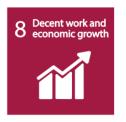
surfaces.



Datalogic is committed to growth and education programs to promote quality, equitable and inclusive education which ensures learning opportunities for all.



Our organization considers people the most important asset to ensure innovation and development, inspired by the values of equality and empowerment.



For Datalogic, the creation of value results from pursuing a sustainable growth strategy together with its partners, customers, and stakeholders to meet the challenges posed by the great changes taking place in the future of the industry.



Innovation and technological resilience are priority issues for Datalogic, pursuing innovative solutions to deliver cuttingedge and safe products, with positive impacts on communities and the environment.



Datalogic is at the forefront of environmental protection, collaborating with stakeholders in innovative projects In 2020 Datalogic won the CONAI cal for Proposals for the Ecodesign of packaging.



Over the years,
Datalogic has
been a partner of
its stakeholders
for sustainable
development
involving
suppliers and
customers in
initiatives and
programs aimed
to improve the
sustainability
performance.



# **DATALOGIC ODATALOGIC**EMPOWER YOUR VISION

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#### Our Aim, our Dream, our Beliefs







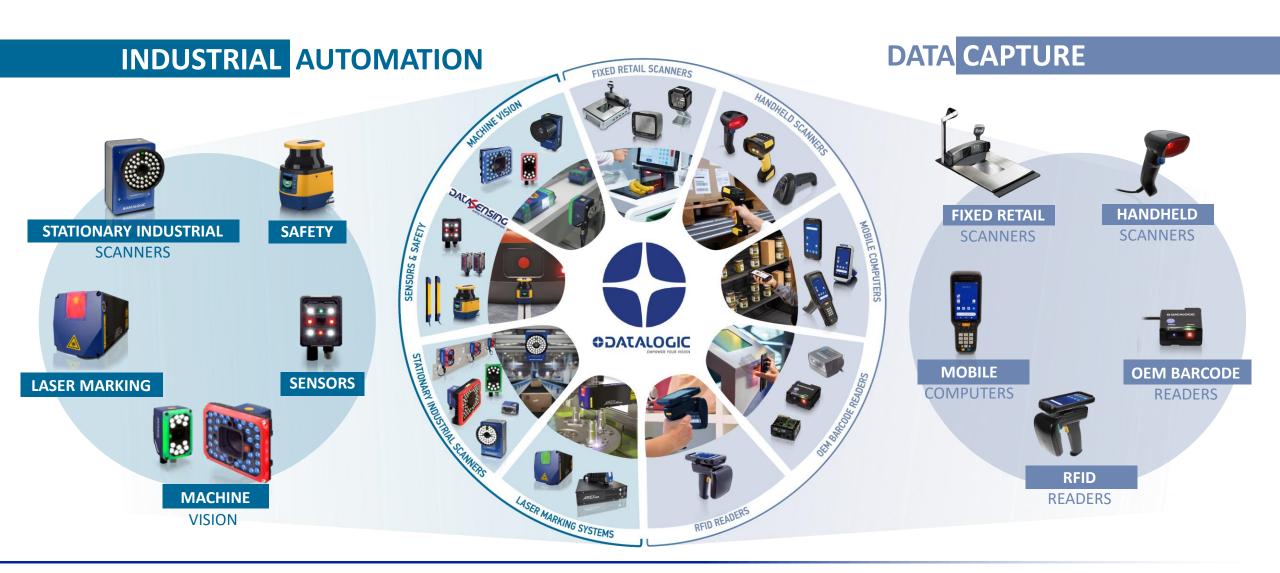
# **Our Strategy**

- Enhance hardware offer with software, driving efficiency in Client-facing, Supply Chain, and Manufacturing applications in Retail, T&L, Healthcare, and Factory Automation verticals
- Consolidate position in EMEAI and become a strong player in the United States
- Grow our presence in China
- Push towards innovative Solutions, where traditional AUTO-ID capabilities are offered bundled with additional Deep Learning/Vision software, analytics, and other services
- M&A focus on Technology to boost both portfolio and capabilities and Customer base to boost penetration



# **Unique Player**

Datalogic is the only player with a wide and consolidated experience in the two fields of:



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# **Service Programs**

Discover the wide range of **Datalogic customizable Service solutions worldwide**.

Whatever service you need, Datalogic can help.





# **THANK YOU**

This presentation contains statements that are neither reported financial results nor other historical information. These statements are forward-looking statements. These forward-looking statements rely on a number of assumptions and are subject to a number of risks and uncertainties, many of which are outside the control of Datalogic S.p.A., that could cause actual results to differ materially from those expressed in or implied by such statements, such as future market conditions, currency fluctuations, the behavior of other market participants and the actions of governmental and state regulators

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